

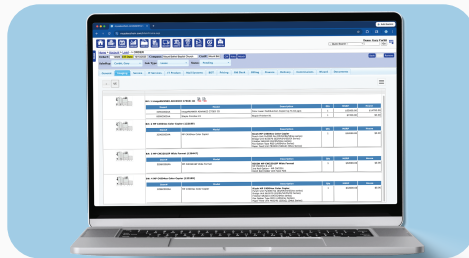
SALESCHAIN VS. DQM

SalesChain is now ECI's preferred CPQ partner for eAutomate dealers. As DQM is retired, SalesChain offers a purpose-built replacement with a deeper eAutomate integration, a full CPQ built for the quote stage, and a connected workflow from first conversation to funded deal.



We Manage the Catalog and Pricing for the Dealer

Pre-built hardware and accessory catalogs are managed by SalesChain's team via our "Catalogs Made Easy" Service.



Generate Custom Documents

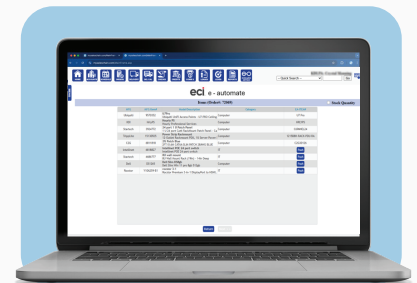
Auto-generated branded documents, including sales and legal docs, built out for each dealer to match their needs and brand.

Lease Company Integrations Built In

Dealers submit credit apps, receive decisions, and request buyouts directly from SalesChain. No need to log into multiple systems.

CRM and Quoting in One Workflow

A connected process from account management to quote to order plus full eAutomate account data - machines, contracts, and history - visible to the rep at every stage of the deal.



New to SalesChain?



Get Started here!

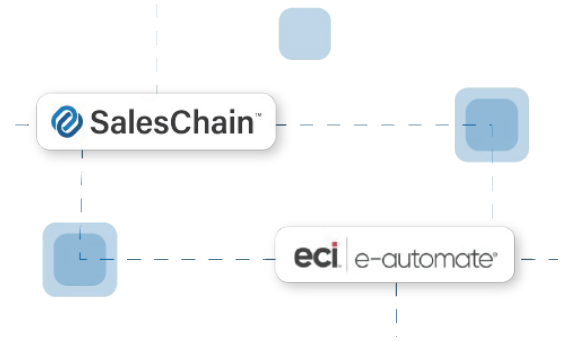
Ready to Get Started?

📞 (203) 262-1611

🌐 www.SalesChain.com/dqm-demo

✉️ Sales@SalesChain.com

WHY DEALERS LOVE SALESCHAIN + E-AUTOMATE



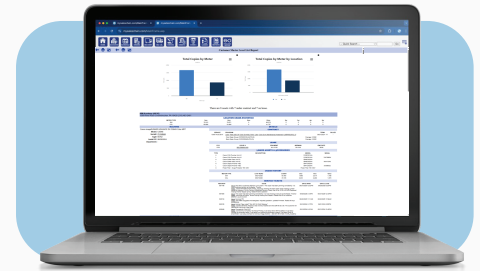
It didn't take an official partnership for SalesChain to brag about how great our eAutomate integration really is; we've been talking about this for years! SalesChain brings the best eAutomate integration to the office tech channel, including a more detailed sales order push than any of our competitors, as well as making vast amounts of data available in our CRM and Quoting tools.

eAutomate Data Where Your Reps Actually Work

SalesChain pulls contract, machine, and lease expiration data from eAutomate directly into the sales rep's daily workflow, so your dealers get more out of the ERP.

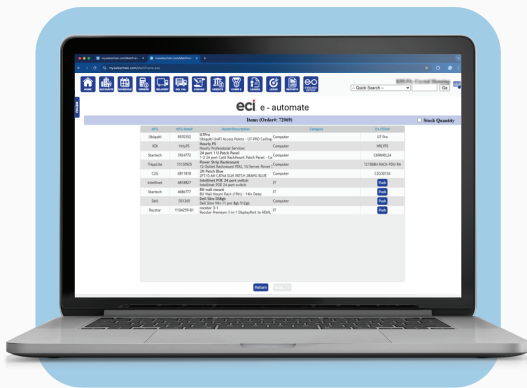
Reps see eAutomate customer records, contracts, and machines in field without leaving SalesChain

Sales managers gain visibility into account history and equipment status alongside pipeline and activity data



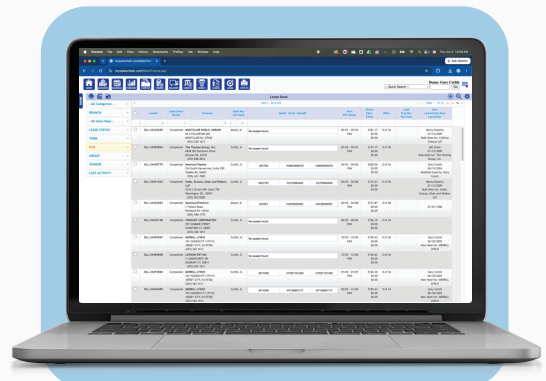
Sales Order Push Saves Admin Teams Hours

Completed SalesChain orders push directly into eAutomate as sales orders. SKUs only exist in eAutomate once a sales order has been pushed.



One Hub for All of a Dealer's Data

SalesChain imports lease portfolios from all major finance companies, matches them to eAutomate customer and machine records, and delivers a single comprehensive account view.



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